



Office Locations:

Argentina, Brazil, Colombia, Mexico, Portugal, Spain

IP Firm:

Professional partnership,
founded in 1980

Staff:

More than 170 members

- Speak numerous languages including Japanese
- Country desks (e.g. US, Asia, Germany)

H&A is a leading IP firm in the **Latin American and European market** and represents its clients primarily at:

- All Latin American Patent and Trademark Offices
 - Middle and South America
 - The Caribbean Islands
- European Patent Office (EPO; Munich) and European TM and Design Office (EUIPO, Alicante)
- Spanish (OEPM) and Portuguese (INPI) Patent and Trademark Office

H&A files every year around **2.000 Latin American patent and trademark applications** (60 % patents) based on 2 working models:

Direct Office Contact:

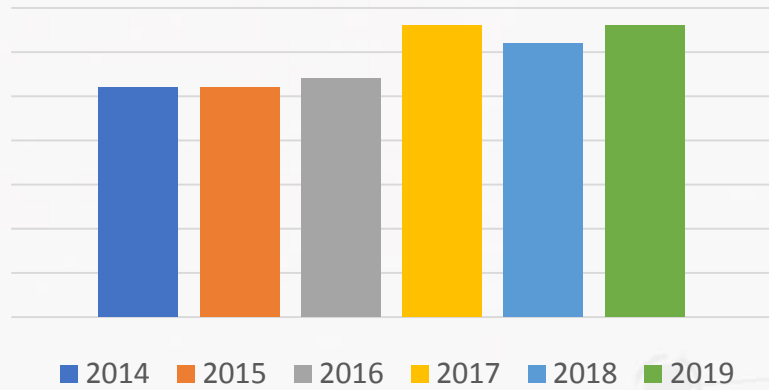
Using our local Offices in Argentina, Brazil, Colombia and Mexico and its local IP teams straight forward.

Latin American Desk:

Using centralizing Latin American Desks (Mexico or Spain) to streamline patent and trademark families in various countries simultaneously.

- Single point of contact
- Overlapping timezone
- EPO criteria in LATAM

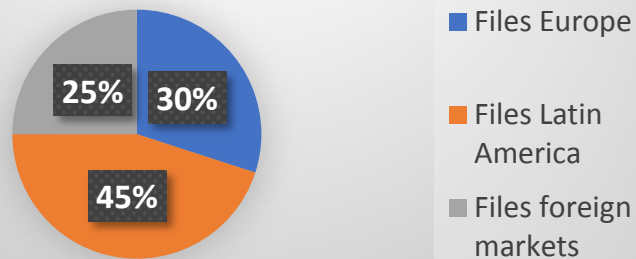
Turnover, 2014-2019



Historical peak of turnover is reached in 2017

- 2014: 81 % level of 2017
- 2019: 2017 level

Territory Focus, 2017-2019



Major part of firm's activity is addressed to Latin American territory

www.hyaip.com

Argentina (Buenos Aires)
Brasil (Río de Janeiro)
Colombia (Bogotá)
México (Ciudad de México)
Portugal (Lisboa)
Spain (Madrid)

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